

Overview of MARUI GROUP

As of March 31, 2021

Company Overview

Name	MARUI GROUP CO., LTD.
Head office	3-2, Nakano 4-chome, Nakano-ku, Tokyo 164-8701, Japan
Date of foundation	February 17, 1931
Date of establishment	March 30, 1937
Capital	¥35,920 million
Business activities	Corporate planning and management for Group companies engaged in Retailing segment and FinTech segment
Number of employees	4,855 (Group total, excludes temporary employees)

Stock Information

Stock listing	Tokyo Stock Exchange, First Section (Loan margin trading issues)
Securities code	8252
Number of authorized shares	1,400,000,000
Number of common shares issued*1	223,660,417
Number of shareholders	31,838

\*1 Number of common shares issued includes 8,704,000 shares of treasury stock, equivalent to 3.9% of the total number of shares of common stock issued.

Corporate Data

MARUI GROUP CO., LTD. and Its Consolidated Subsidiaries

	FY2017	FY2018	FY2019	FY2020	FY2021*8
Total Group transactions (Millions of yen)*5	1,933,685	2,189,374	2,539,631	2,903,713	2,919,231
Retailing (Millions of yen)	326,327	328,486	337,006	320,119	229,207
FinTech (Millions of yen)	1,723,254	1,972,482	2,310,635	2,678,839	2,760,432
Operating income (Millions of yen)	31,253	36,365	41,184	41,944	15,310
Net income attributable to owners of parent (Millions of yen)	18,724	20,907	25,341	25,396	2,327
Earnings per share (Yen)	80.24	93.18	115.99	117.58	10.86
Return on equity (%)	6.7	7.6	9.1	8.8	0.8
Return on invested capital (%)	3.1	3.3	3.7	3.7	1.4
EPOS cardholders (including Akai Card) (Ten thousands of members)	636	657	688	720	709
Ratio of active cardholders (%)	65.3	65.9	65.9	65.5	63.0
Ratio of bad debt write-offs (%)	1.45	1.60	1.80	1.88	2.09
Total number of employees	5,732	5,548	5,326	5,130	4,855
Ratio of female employees (%)	45.1	44.4	43.9	44.8	44.1
Ratio of female managers (%)	10.0	11.2	12.6	13.3	14.5
Ratio of applicable male employees acquiring childcare leave (%)	74	84	100	100	100
Rate of renewable energy use (%)*6	0	0	1.1	23.0	52.1
GHG emissions (Scope 1) (t-CO <sub>2</sub> )*7	14,920	13,818	15,109	13,956	11,090
GHG emissions (Scope 2) (t-CO <sub>2</sub> )*7	103,264	99,286	96,232	67,916	37,858
GHG emissions (Scope 3) (t-CO <sub>2</sub> )*7	489,439	412,256	399,926	352,640	256,682

\*5 The "Eliminations" item, which is used to deduct card shopping transactions from figures for the Retailing segment, has been omitted.

\*6 Figures represent rates of renewable energy use for MARUI GROUP stores and offices.

\*7 Scope 1 and Scope 2 represent greenhouse gas emissions from the Group. Scope 3 represents greenhouse gas emissions from areas including raw material procurement, transportation, and use by customers. Third-party verification has been received from the Japan Quality Assurance Organization for greenhouse gas emissions figures since the fiscal year ended March 31, 2017.

\*8 The Company began applying the Accounting Standard for Revenue Recognition (ASBJ Statement No. 29, March 31, 2020) effective April 1, 2021. Figures for the fiscal year ended March 31, 2021, have not been restated to reflect this change.

Major Shareholders

Name	Number of shares *2 (Thousands of shares)	Percentage of total shares issued *3 *4 (%)
The Master Trust Bank of Japan, Ltd. (Trust Account)	35,329	16.4
Custody Bank of Japan, Ltd. (Trust Account)	17,443	8.1
Misaki Engagement Master Fund (Standing Proxy: The Hongkong and Shanghai Banking Corporation Limited)	6,911	3.2
Aoi Real Estate Co., Ltd.	6,019	2.8
MUFG Bank, Ltd.	5,808	2.7
Custody Bank of Japan, Ltd. (Trust Account 7)	4,955	2.3
TOHO CO., LTD.	3,779	1.8
Custody Bank of Japan, Ltd. (Securities Investment Trust Account)	3,404	1.6
The AOI SCHOLARSHIP FOUNDATION	3,247	1.5
JP MORGAN CHASE BANK 385781 (Standing Proxy: Mizuho Bank, Ltd.)	3,095	1.4

\*2 The Company holds 8,704,000 shares of treasury stock, which are excluded from the above principal shareholders. The number of shares of treasury stock excludes shares held by the Officer Compensation BIP Trust and Stock Benefit ESOP Trust.

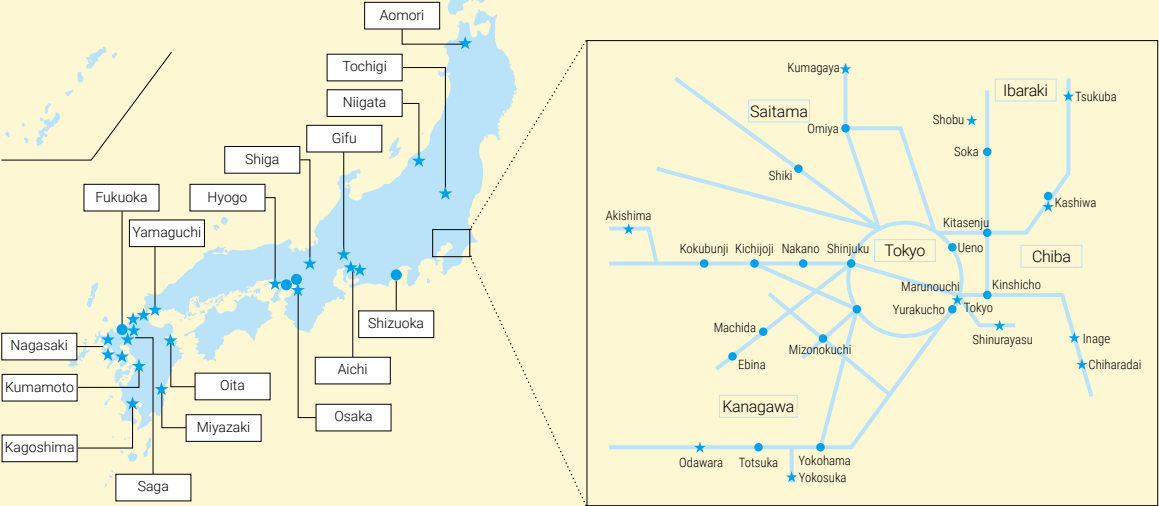
\*3 Percentage of shareholding is calculated based on the total number of shares issued and outstanding, excluding treasury stock of 8,704,000 shares.

\*4 The calculation for the percentage of shareholding includes 545,000 shares held by the Officer Compensation BIP Trust and Stock Benefit ESOP Trust.

MARUI GROUP Store Network

As of October 1, 2021

- Marui and Modi stores: 22
- ★ EPOS card application centers (outside of Marui and Modi stores): 35



Shinjuku Marui Main Building



Yurakucho Marui



Shibuya Modi



EPOS card application center

Marui and Modi Stores

	Name	Sales floor area (m <sup>2</sup> )	Transactions (Billions of yen) (FY2021)
Tokyo	Kitasenju Marui	35,300	290
	Shinjuku Marui*9	30,590	141
	Yurakucho Marui	18,500	105
	Machida Location*9	21,270	104
	Ueno Marui	16,390	73
	Marui Kinshicho	22,990	96
	Kokubunji Marui	14,300	90
	Shibuya Location*9	14,090	37
	Nakano Marui	4,950	54
	Marui Kichijoji	11,950	42
Kanagawa	Marui Family Mizonokuchi	32,260	175
	Totsuka Modi	16,580	69
	Marui Family Ebina	19,500	67
	Marui City Yokohama	16,770	69

	Name	Sales floor area (m <sup>2</sup> )	Transactions (Billions of yen) (FY2021)
Saitama	Marui Family Shiki	18,900	92
	Omiya Marui	13,970	47
	Soka Marui	16,530	38
Chiba	Kashiwa Location*9	18,810	57
Shizuoka	Shizuoka Location*9	5,540	18
Osaka	Namba Marui	17,000	66
Hyogo	Kobe Marui	6,940	38
Fukuoka	Hakata Marui	15,000	57

\*9 "Shinjuku Marui" refers to Shinjuku Marui Main Building, Shinjuku Marui Annex, and Shinjuku Marui Men. "Machida Location," "Shibuya Location," and "Kashiwa Location" refer to both the Marui and Modi stores located at these sites. Shizuoka Marui was closed on March 28, 2021, and only Shizuoka Modi remains accordingly.