#### Directors



### Hiroshi Aoi

President and Representative Director Shares held: 1.611.700 Born: January 17, 1961 Jul. 1986 Joined the Company Apr. 1991 Director and General Manager, Sales Planning Headquarters Apr. 1995 Managing Director and Deputy General Manager, Sales Promotion Headquarters and General Manager, Sales Planning Division Jan. 2001 Managing Director and General Manager, Sales Promotion Headquarters Jun. 2004 Executive Vice President and Representative Director Apr. 2005 President and Representative Director Oct. 2006 President and Representative Director Representative Executive Officer (Incumbent)

Participation in committees: Management Committee (Chairman) Compliance Promotion Board (Chairman) Public Relations IR Committee (Chairman) Nominating and Compensation Committee



#### Koichiro Horiuchi

External Director Shares held: 0 Born: September 17, 1960 Apr. 1983 Joined Long-Term Credit Bank of Japan Mar. 1988 Joined FUJI KYUKO CO., LTD. General Manager, Corporate Planning Division, FUJI KYUKO CO., LTD. Jun. 1988 Director, FUJI KYUKO CO., LTD. Feb. 1989 Senior Managing Director, FUJI KYUKO CO., LTD. Jun. 1989 Representative Director and Senior Managing Director, FUJI KYUKO CO., LTD. Sep. 1989 President and Representative Director, FUJI KYUKO CO., LTD. (Incumbent) Jun. 2008 External Director (Incumbent) Jun. 2012 External Audit & Supervisory Board Member, Yamanashi Chuo Bank, Ltd. (Incumbent)

Participation in committees: Nominating and Compensation Committee



#### Etsuko Okajima

External Director Shares held: 0 Born: May 16, 1966 Apr. 1989 Joined Mitsubishi Corporation Jan. 2001 Joined McKinsey & Company Jul. 2005 Representative and CEO, GLOBIS Management Bank Jun. 2007 President & CEO, ProNova Inc. (Incumbent) Jun. 2014 External Director, Astellas Pharma Inc. (Incumbent) External Director (Incumbent) Mar. 2016 Outside Director,

# Link and Motivation Inc. (Incumbent) Participation in committees:

Nominating and Compensation Committee

#### Audit & Supervisory Board Members



### Hideaki Fujizuka Audit & Supervisory Board Member (Full time)

Shares held: 200 Born: September 1, 1955 Apr. 1980 Joined Mitsubishi Bank Ltd. (currently

The Bank of Tokyo Mitsubishi UFJ, Ltd.) Jun. 2007 Executive Officer and General Manager, General Affairs Dept., The Bank of Tokyo Mitsubishi UFJ, Ltd. Jun. 2010 President and Director, Chitose Kosan, Co., Ltd. Apr. 2012 Director, Senior Executive Managing

Officer and Group President of Corporate Center, Olympus Corporation

Apr. 2015 Director, Olympus Corporation Jun. 2015 Audit & Supervisory Board Membe

(Full time) (Incumbent)

Participation in committees: Management Committee Compliance Promotion Board Public Relations IR Committee



# Tetsuji Sunami

Audit & Supervisory Board Member (Full time) Shares held: 1,900 Born: August 13, 1958 Mar. 1981 Joined the Company Jan. 2002 General Manager, Store Planning Division,

- Sales Promotion Headquarters Oct. 2004 General Manager, DM Business Division, Sales Promotion Headquarters
- Apr. 2006 Representative and CEO, Marui Voi, Co., Ltd.
- Oct. 2007 Managing Director.
- M & C SYSTEMS CO., LTD. Apr. 2011 Representative and CEO,
- MRI Co., Ltd.
- Jun. 2014 Audit & Supervisory Board Member (Full time) (Incumbent)

Participation in committees: Compliance Promotion Board Internal Control Committee



#### Masao Nakamura

Director Shares held: 20,000 Born: June 11, 1960 Apr. 1983 Joined the Company May 2003 General Manager, Store Planning Division, Sales Promotion Headquarter Apr. 2007 Executive Officer and General Manager Group Business Promotion Division Jun. 2008 Director and Executive Officer. General Manager, Corporate Planning Division and General Manager, Business Development Division Apr. 2011 Managing Director and Managing Executive Officer President and Representative Director, MARUI CO., LTD. Apr. 2015 Director and Managing Executive Officer Responsible for Retailing and Store Operation Business President and Representative Director. MARUI CO., LTD. Apr. 2016 Director and Managing Executive Officer Responsible for Retailing Business (Incumbent) President and Representative Director, AIM CREATE CO., LTD. (Incumbent) Participation in committees:

#### Management Committee Compliance Promotion Board Public Relations IR Committee

### Tomoo Ishii

	Director Shares held: 16,800 Born: July 16, 1960	
Apr. 1983	Joined the Company	
Oct. 2005	General Manager, Group Compliance Division	
Apr. 2007	Executive Officer and General Manager, Group Compliance Division	
Jun. 2009	Director and Executive Officer, General Manager, General Affairs Division	
Apr. 2013	Director and Executive Officer, General Manager, Personnel Division	
Apr. 2015	Director and Managing Executive Officer, and Chief Operating Officer Healthcare Promotion and General Manager, Personnel Division In charge of General Affairs and Healthcare Promotion	
Apr. 2016	Director and Managing Executive Officer, and Chief Operating Officer, Healthcare Promotion In charge of General Affairs, Personnel and Healthcare Promotion (Incumbent)	
Participation in committees: Management Committee		

Management Committee Compliance Promotion Board Public Relations IR Committee Environment CSR Promotion Committee Safety Control Committee



### Hirotsugu Kato

- Director Shares held: 2,000 Born: July 30, 1963 Mar. 1987 Joined the Company Apr. 2013 General Manager, Corporate Planning Division Apr. 2015 Executive Officer and General Manager, Corporate Planning Division Oct. 2015 Executive Officer and General Manager,
- Corporate Planning Division and IR Department Jun. 2016 Director and Senior Executive Officer
- General Manager, Corporate Planning Division and IR Department (Incumbent)

Participation in committees: Management Committee Compliance Promotion Board Public Relations IR Committee Internal Control Committee Insider Trading Prevention Committee



### Tadashi Ooe

External Audit & Supervisory Board Member Shares held: 68,400 Born: May 20, 1944

Apr. 1969 Registered as Attorney Apr. 1969 Registered as Attorney Professor for Civil Advocacy, Legal Training and Research Institute of the Supreme Court of Japan Mar. 1994 Outside Audit & Supervisory Board

Member, Canon Inc. (Incumbent) Jun. 2004 External Audit & Supervisory Board Member (Incumbent)

Jun. 2011 Director, Jeco Co., Ltd. (Incumbent) Jun. 2015 Outside Director, Nissan Chemical Industries, Ltd.

(Incumbent)



### Takehiko Takagi

External Audit & Supervisory Board Member Shares held: 2,400 Born: January 23, 1945

Jul. 2001 Chief, Kanazawa Regional Taxation Bureau

Jul. 2002 President, National Tax College Jul. 2003 Retired from National Tax Administration Agency

Aug. 2003 Registered as Certified Public Tax Accountant

May 2006 External Audit & Supervisory Board Member, TOH-TEN-KOH Corporation (Incumbent)

Jun. 2008 External Audit & Supervisory Board Member (Incumbent)

Jun. 2010 External Audit & Supervisory Board Member, KAWADA TECHNOLOGIES, Inc. (Incumbent)

97

#### **Executive Officers**



### Hiroshi Aoi

Representative Executive Officer Born: January 17, 1961

- Apr. 1991 Director and General Manager, Sales Planning Headquarters
   Apr. 1995 Managing Director and Deputy General Manager, Sales Promotion Headquarters and General Manager, Sales Planning Division
   Jan. 2001 Managing Director and General Manager, Sales Promotion Headquarters
   Jun. 2004 Executive Vice President and Representative Director
- Apr. 2005 President and Representative Director Oct. 2006 President and Representative Director Representative Executive Officer (Incumbent)

#### Participation in committees: Management Committee (Chairman) Compliance Promotion Board (Chairman) Public Relations IR Committee (Chairman) Nominating and Compensation Committee

# Toshikazu Takimoto

Managing Executive Officer

- Born: November 5, 1959 Mar. 1982 Joined the Company
- Oct. 2003 General Manager, Credit Card Planning Division, Zero First Co., Ltd.
- Mar. 2006 Director, Epos Card Co., Ltd. General Manager, Credit Card Services
- Division Mar. 2009 Executive Officer and General Manager,
- Group Profit Improvement Division
- Oct. 2009 Director, Epos Card Co., Ltd. Apr. 2011 Managing Director, Epos Card Co., Ltd.
- Apr. 2011 Managing Director, Epos Card Co., Eld Apr. 2012 President and Representative Director
- Epos Card Co., Ltd. President and Representative Director,
- Zero First Co., Ltd.
- Jun. 2012 Director and Executive Officer
- Apr. 2015 Managing Executive Officer In charge of Credit Card Services Business President and Representative Director, Epos Card Co., Ltd. Apr. 2016 Managing Executive Officer
- Responsible for FinTech Business (Incumbent) President and Representative Director

MARUI HOME SERVICE Co., Ltd. (Incumbent)

# Participation in committees

Management Committee Compliance Promotion Board Public Relations IR Committee



# Motohiko Sato Senior Managing Executive Officer

Born: December 17, 1953 Mar. 1977 Joined the Company Jan. 2000 General Manager, Supply Chain and Logistics Management Division Sales Promotion Headquarters Jun. 2005 Director and General Manager, Group Corporate Planning Division Jun. 2008 Managing Director and Managing Executive Officer Apr. 2012 Senior Managing Director and Senior Managing Executive Officer Apr. 2015 Director and Senior Managing Executive Officer, and CEO In charge of Corporate Planning and Finance Responsible for Credit Card Services Business and Information Systems Jun. 2016 Senior Managing Executive Officer and CFO In charge of Corporate Planning, IR and Finance (Incumbent)

Participation in committees: Management Committee Compliance Promotion Board Public Relations IR Committee Internal Control Committee (Chairman) Insider Trading Prevention Committee (Chairman)

Takashi Wakashima

Mar. 1981 Joined the Company

Jan. 2001 General Manager, Product Planning

Jun. 2006 Director, Deputy General Manager,

Apr. 2011 Director and Executive Officer

Apr. 2013 Director and Executive Officer

Participation in committees:

Compliance Promotion Board

Management Committee

Division, Sales Promotion Headquarters

General Manager, Sales Planning Division

President and Representative Director,

MOVING CO., LTD, (Incumbent)

In charge of CSR Promotion and

Totsuka Commercial Buildings

Jun. 2013 President and Representative Director,

Jun. 2015 Director and Managing Executive Officer

Environment CSR Promotion Committee (Chairman)

Real Estate Business & Architecture

Management Co., Ltd. (Incumbent)

President and Representative Director.

Nakano Suncuore Co., Ltd. (Incumbent)

In charge of CSR Promotion and Real

Estate Business & Architecture (Incumbent)

Director AIM CREATE CO. ITD. (Incumbent)

Sales Promotion Headquarters and

Managing Executive Officer

Born: November 19, 1956



# Masao Nakamura

Managing Executive Officer Born: June 11, 1960 Apr. 1983 Joined the Company May 2003 General Manager, Store Planning Division,

Sales Promotion Headquarters Apr. 2007 Executive Officer and General Manager, Group Business Promotion Division Jun. 2008 Director and Executive Officer,

- General Manager, Corporate Planning Division and General Manager, Business Development Division
- Apr. 2011 Managing Director and Managing Executive Officer President and Representative Director, MARUI CO., LTD. Apr. 2015 Director and Managing Executive Officer
- Responsible for Retailing and Store Operation Business President and Representative Director, MARUI CO., LTD.
- Apr. 2016 Director and Managing Executive Officer Responsible for Retailing Business (Incumbent) President and Representative Director, AIM CREATE CO., LTD. (Incumbent)

#### Participation in committees:

Management Committee Compliance Promotion Board Public Relations IR Committee



#### Tomoo Ishii

- Managing Executive Officer Born: July 16, 1960 Apr. 1983 Joined the Company Oct. 2005 General Manager, Group Compliance Division Apr. 2007 Executive Officer and General Manager, Group Compliance Division Jun. 2009 Director and Executive Officer. General Manager, General Affairs Division Apr. 2013 Director and Executive Officer, General Manager, Personnel Division Apr. 2015 Director and Managing Executive Officer, and Chief Operating Officer Healthcare Promotion and General Manager, Personnel Division In charge of General Affairs and Healthcare Promotion Apr. 2016 Director and Managing Executive Officer, and Chief Operating Officer. Healthcare Promotion
  - Healthcare Promotion In charge of General Affairs, Personnel and Healthcare Promotion (Incumbent)

Participation in committees: Management Committee Compliance Promotion Board Public Relations IR Committee Environment CSR Promotion Committee

Safety Control Committee



# Nariaki Fuse

Senior Executive Officer Born: June 3, 1959

Mar. 1982 Joined the Company Feb. 2005. General Manager Customer System Development Department M & C SYSTEMS CO., LTD. Apr. 2007 Director, M & C SYSTEMS CO., LTD. Apr. 2011 Executive Officer Managing Executive Officer. M& C SYSTEMS CO., LTD. Apr. 2013 President and Representative Director, M & C SYSTEMS CO., LTD. (Incumbent) Jun. 2013 Director and Executive Officer Apr. 2015 Senior Executive Officer In charge of Audit and Information Systems Apr. 2016 Senior Executive Officer and CIO In charge of Audit (Incumbent)

#### Participation in committees:

Management Committee Compliance Promotion Board Internal Control Committee Personal Information Protection Promotion Committee (Chairman)



#### Hirotsugu Kato

Senior Executive Officer Born: July 30, 1963 Mar. 1987 Joined the Company Apr. 2013 General Manager, Corporate Planning Division Apr. 2015 Executive Officer and General Manager, Corporate Planning Division and IR Department Jun. 2016 Director and Senior Executive Officer General Manager, Corporate Planning Division and IR Department (Incumbent)

Participation in committees: Management Committee Compliance Promotion Board Public Relations IR Committee Internal Control Committee

Insider Trading Prevention Committee



# Hajime Sasaki

Senior Executive Officer Born: November 24, 1963 Mar. 1986 Joined the Company Oct. 2007 Director and General Manager, Card Planning Division, Epos Card Co., Ltd.

- Apr. 2012 Director and General Manager, Private Brand Department, MARUI CO., LTD. Apr. 2013 Executive Officer
- Apr. 2014 Managing Director and General Manager, Specialty Store Department.
- MARUI CO., LTD.
- Jun. 2014 Director Apr. 2015 Director and Senior Executive Officer Responsible for Retailing and Store Operation Business Senior Managing Director, MARUI CO., LTD.
- Director, Epos Card Co., Ltd. Apr. 2016 Senior Executive Officer (Incumbent) President and Representative Director, MARUI CO. ITD (Incumbent)

#### Participation in committees:

Management Committee Compliance Promotion Board Internal Control Committee Safety Control Committee (Chairman)



Yoshinori Saito

- Senior Executive Officer Born: July 25, 1962 Mar. 1986 Joined the Company
- Jul. 2008 Executive Officer General Manager, Financial Department Apr. 2011 Director and General Manager, Direct
- Marketing Department, MARUI CO., LTD. Apr. 2013 Director and General Manager,
- Collaboration Card Business Department, Epos Card Co., Ltd. Oct. 2013 Director and General Manager, Sales
- Promotion Department, Epos Card Co., Ltd. Apr. 2015 Managing Director, Epos Card Co., Ltd. Director, M & C SYSTEMS CO., LTD. (Incumbent)
- Apr. 2016 Senior Executive Officer (Incumbent) President and Representative Director, Epos Card Co., Ltd. (Incumbent) Director, MRI Co., Ltd. (Incumbent)

#### Participation in committees:

Management Committee Compliance Promotion Board Internal Control Committee Personal Information Protection Promotion Committee





99



# Yoshiaki Kogure

Executive Officer Born: September 5, 1960		
Apr. 1983	Joined the Company	
Mar. 2006	General Manager, Group Financial Department	
Apr. 2007	Executive Officer (Incumbent)	
Jul. 2008	General Manager, Personnel Division	
Oct. 2009	General Manager, Voi Business Department, MARUI CO., LTD.	
Apr. 2011	General Manager, Corporate Planning Division	
Apr. 2013	President and Representative Director, MARUI FACILITIES Co., Ltd. (Incumbent)	
May 2013	President and Representative Director, Shiki City Development Co., Ltd. (Incumbent)	
Apr. 2015	Director, MARUI HOME SERVICE Co., Ltd. (Incumbent)	
<b>B</b> <i>a</i> <b>b</b> <i>b b b b b b b b b b</i>		

# Participation in committees:

Management Committee Compliance Promotion Board Internal Control Committee



# Masahiro Aono

Executive C Born: Marc	
Mar. 1984	Joined the Company
Mar. 2008	General Manager, Women's Clothing and Accessories Department, MARUI CO., LTD.
Apr. 2010	General Manager, Women's Fashion Department, MARUI CO., LTD.
Apr. 2011	Director and General Manager, Business Promotion Department, MARUI CO., LTD.
Apr. 2013	Executive Officer (Incumbent)

- Apr. 2014 Director and General Manager, Store Business Promotion Department, MARUI CO., LTD. (Incumbent)
- Apr. 2015 Managing Director, MARUI CO., LTD. (Incumbent) Director, AIM CREATE CO., LTD. (Incumbent)

### Participation in committees:

Management Committee Compliance Promotion Board Environment CSR Promotion Committee Safety Control Committee



# Yuko Ito

	Executive Officer Born: June 2, 1962	
Mar. 1986	Joined the Company	
Oct. 2007	General Manager,	
	Construction Department (Incumbent)	
Apr. 2012	Director and General Manager,	
	Creative Management Department	
	Deputy General Manager,	
	Space Production Business Department, AIM CREATE CO., LTD.	
Apr. 2014	Executive Officer (Incumbent)	
Apr. 2016	Director and General Manager,	
	Design Management Department	
	Deputy General Manager,	
	Space Production Business Department, AIM CREATE CO., LTD. (Incumbent)	

#### Participation in committees: Management Committee

Compliance Promotion Board Environment CSR Promotion Committee



# Mayuki Igayama

Executive Officer Born: June 19, 1964		
Mar. 1987	Joined the Company	
Apr. 2009	General Manager,	
	New Business Department	
Oct. 2009	Deputy General Manager, Voi Business Department, MARUI CO., LTD.	
Apr. 2012	General Manager, Direct Marketing Department, MARUI CO., LTD.	
Apr. 2014	Director and General Manager, Direct Marketing Department, MARUI CO., LTD.	
Apr. 2015	Executive Officer (Incumbent) Director, MOVING CO., LTD. (Incumbent)	
Apr. 2016	Director and General Manager, Omni-Channel Retailing Department MARUI CO., LTD. (Incumbent)	

#### Participation in committees:

Management Committee Compliance Promotion Board Personal Information Protection Promotion Committee

# Junko Tsuda

Excountro c	Executive Officer Born: May 25, 1972	
Mar. 1995	Joined the Company	
Apr. 2014	Store Manager, Nakano Marui, MARUI CO., LTD.	
Apr. 2015	Executive Officer (Incumbent) Director and Store Manager, Marui Family Shiki, MARUI CO., LTD. (Incumbent)	
Participation in committees:		

Management Committee Compliance Promotion Board



## Miyuki Kawara

Executive Officer

Born: August 6, 1963	
Mar. 1986	Joined the Company
Apr. 2007	Store Manager, Kobe Marui, MARUI CO., LTD.
Oct. 2008	General Manager, Brand Development Department, MARUI CO., LTD.
Apr. 2012	General Manager, CSR Promotion Department
Apr. 2015	Director and General Manager, Collaboration Card Business Department Sales Promotion Department, Epos Card Co., Ltd.
Apr. 2016	Executive Officer (Incumbent) Director and General Manager, Sales Promotion Department, Epos Card Co., Ltd. (Incumbent)

#### Participation in committees:

Management Committee Compliance Promotion Board Personal Information Protection Promotion Committee